

Total Vehicles by Manufacturer for Dec 2012

	RSA	EXPORT
TOYOTA	9 041	5 315
VOLKSWAGEN GROUP SA	7 852	2 224
GMSA	5 109	124
FMC	4 541	3 556
NISSAN	3 216	948
BMW GROUP	1 093	3 032
HONDA	1 057	1
JAGUAR LAND ROVER	1 006	0
CHRYSLER SA	817	31
RENAULT	601	0
PCSA	545	0
TATA	474	0
FIAT GROUP	390	2
SUZUKI AUTO	372	0
VOLVO CARS	323	0
MITSUBISHI MOTORS SA	254	0
MAHINDRA	244	0
UD TRUCKS	189	2
MAN	183	8
PORSCHE	117	0
SCANIA	69	8
VOLVO TRUCKS	67	0
IVECO	59	10
SUBARU	53	0
RENAULT TRUCKS	35	2
NC2 TRUCKS SA	14	0
BABCOCK	6	0
MASERATI	6	0
VDL BUS & COACH SA	0	1
SUB TOTAL	37 733	15 264
AMH & AAD	6 096	
MBSA	2 187	4 455
INDUSTRY TOTAL	46 016	19 719

Memo

For the time being, as a result of a global directive by Daimler AG (Germany), Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of December 2012, MBSA reported a total of 1690 passenger vehicles, 497 commercial vehicles and 4455 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
Light Commercial
Medium Commercial
Heavy Commercial
Extra Heavy Commercial
Bus
Total

RSA	Export
1 690	4 455
42	0
145	0
42	0
247	0
21	0
2 187	4 455

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows

Small Cars (Cubic Capacity 1400cc or less)
Medium Cars (Cubic Capacity 1400cc - 2500cc)
Large Cars (Cubic Capacity 2500cc or greater)
4X4 Recreational/SUV
Light Commercial Vehicles
Medium Commercial Vehicles
Total

RSA
3 107
1 506
72
924
468
19
6 096

Market Totals by Manufacturer for Dec 2012

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	4 869	899	3 911	4 416	144	0	99	0	18	0	0	0
VOLKSWAGEN GROUP SA	7 263	2 224	511	0	78	0	0	0	0	0	0	0
GMSA	2 700	44	2 188	80	122	0	70	0	29	0	0	0
FMC	2 555	0	1 986	3 556	0	0	0	0	0	0	0	0
NISSAN	1 730	5	1 486	943	0	0	0	0	0	0	0	0
BMW GROUP	1 093	3 032	0	0	0	0	0	0	0	0	0	0
HONDA	1 057	1	0	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	933	0	73	0	0	0	0	0	0	0	0	0
CHRYSLER SA	817	31	0	0	0	0	0	0	0	0	0	0
RENAULT	579	0	22	0	0	0	0	0	0	0	0	0
PCSA	454	0	51	0	40	0	0	0	0	0	0	0
TATA	233	0	126	0	51	0	47	0	12	0	5	0
FIAT GROUP	304	2	54	0	32	0	0	0	0	0	0	0
SUZUKI AUTO	372	0	0	0	0	0	0	0	0	0	0	0
VOLVO CARS	323	0	0	0	0	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	168	0	86	0	0	0	0	0	0	0	0	0
MAHINDRA	118	0	126	0	0	0	0	0	0	0	0	0
UD TRUCKS	0	0	0	0	38	1	70	1	81	0	0	0
MAN	0	0	0	0	0	0	3	1	98	7	82	0
PORSCHE	117	0	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	56	5	13	3
VOLVO TRUCKS	0	0	0	0	0	0	0	0	47	0	20	0
IVECO	0	0	0	0	53	0	2	3	4	5	0	2
SUBARU	53	0	0	0	0	0	0	0	0	0	0	0
RENAULT TRUCKS	0	0	0	0	0	0	0	0	35	2	0	0
NC2 TRUCKS SA	0	0	0	0	0	0	0	0	14	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	6	0	0	0
MASERATI	6	0	0	0	0	0	0	0	0	0	0	0
VDL BUS & COACH SA	0	0	0	0	0	0	0	0	0	0	0	1
SUB TOTAL	25 744	6 238	10 620	8 995	558	1	291	5	400	19	120	6
AMH & AAD	5 609	0	468	0	19	0	0	0	0	0	0	0
MBSA	1 690	4 455	42	0	145	0	42	0	247	0	21	0
INDUSTRY TOTAL	33 043	10 693	11 130	8 995	722	1	333	5	647	19	141	6

RSA Total and Export Vehicles by Market

	Dec 2012		Variance %		Dec 2011		Nov 2012		YTD Dec 2012		Variance %		YTD Dec 2011	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	25 744	6 238	4.10	-11.20	24 724	7 023	29 896	10 956	342 159	103 370	11.50	-29.70	306 980	147 122
AMH & AAD	5 609		10.90		5 058		5 177		75 278		16.30		64 726	
MBSA	1 690	4 455	81.50	791.00	931	500	1 609	6 127	22 560	49 825	-4.90	36.80	23 723	36 413
Passenger Total	33 043	10 693	7.60	42.10	30 713	7 523	36 682	17 083	439 997	153 195	11.30	-16.50	395 429	183 535
Light CV < 3501kg	10 620	8 995	-13.20	36.80	12 242	6 574	13 363	11 354	146 802	123 584	4.70	46.90	140 186	84 125
AMH & AAD	468		-11.90		531		551		8 833		2.70		8 604	
MBSA	42	0	2.40	0.00	41	0	55	0	535	0	7.60	0.00	497	0
Light CV < 3501kg Total	11 130	8 995	-13.10	36.80	12 814	6 574	13 969	11 354	156 170	123 584	4.60	46.90	149 287	84 125
Medium CV 3501-8500kg	558	1	18.70	-50.00	470	2	618	25	7 067	165	6.80	25.00	6 616	132
AMH & AAD	19		-62.70		51		31		451		13.60		397	
MBSA	145	0	-2.00	0.00	148	0	249	0	2 298	0	2.30	0.00	2 246	0
Med. CV 3501-8500kg Total	722	1	7.90	-50.00	669	2	898	25	9 816	165	6.00	25.00	9 259	132
Heavy CV 8501-16500kg	291	5	21.30	-16.70	240	6	362	22	4 272	231	5.80	67.40	4 039	138
MBSA	42	0	7.70	0.00	39	0	61	0	673	0	1.20	0.00	665	0
HCV 8501-16500kg Total	333	5	19.40	-16.70	279	6	423	22	4 945	231	5.10	67.40	4 704	138
Extra Heavy CV > 16500kg	400	19	2.60	-62.70	390	51	682	19	7 830	517	0.50	17.20	7 788	441
MBSA	247	0	-1.20	0.00	250	0	408	0	4 064	0	2.60	0.00	3 962	0
EHCV >16500kg Total	647	19	1.10	-62.70	640	51	1 090	19	11 894	517	1.20	17.20	11 750	441
Bus > 8500kg	120	6	96.70	-33.30	61	9	66	13	883	152	12.80	72.70	783	88
MBSA	21	0	40.00	0.00	15	0	16	0	209	0	3.00	0.00	203	2
Bus >8500kg Total	141	6	85.50	-33.30	76	9	82	13	1 092	152	10.80	68.90	986	90
INDUSTRY TOTAL	46 016	19 719	1.80	39.20	45 191	14 165	53 144	28 516	623 914	277 844	9.20	3.50	571 415	268 461

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BMW GROUP	1 093	3 032						
BMW 1-Series	132	0	BMW 3-Series	511	3 032	BMW 5-Series	45	0
BMW 6-Series	8	0	BMW 7-Series	1	0	BMW X1	36	0
BMW X3	58	0	BMW X5	53	0	BMW X6	5	0
BMW Z4	1	0	MINI Cooper Clubman	8	0	MINI Cooper Convertible	6	0
MINI Cooper Countryman	52	0	MINI Cooper Coupe	4	0	MINI Cooper Hatch	165	0
MINI Cooper Roadster	8	0						
CHRYSLER SA	817	31						
CHRYSLER 300C	26	0	CHRYSLER Voyager	37	0	DODGE Caliber	1	0
DODGE Journey	91	1	JEEP Cherokee	54	1	JEEP Compass	200	3
JEEP Grand Cherokee	177	26	JEEP Patriot	69	0	JEEP Wrangler	162	0
FIAT GROUP	304	2						
ABARTH 500	2	0	ALFA 159	31	0	ALFA Giulietta	7	1
ALFA MiTo	1	0	FIAT 500	41	0	FIAT Punto	222	1
FMC	2 555	0						
FORD Everest	132	0	FORD Fiesta	330	0	FORD Figo	1 371	0
FORD Focus	341	0	FORD Ikon	7	0	FORD Kuga	71	0
MAZDA 2	93	0	MAZDA 3	110	0	MAZDA 5	34	0
MAZDA 6	15	0	MAZDA CX-5	49	0	MAZDA MX-5	2	0
GMSA	2 700	44						
CHEV Aveo	473	0	CHEV Captiva	151	6	CHEV Cruze	430	4
CHEV Lumina	14	0	CHEV Optra	18	0	CHEV Orlando	63	1
CHEV Sonic	534	8	CHEV Spark	408	11	CHEV Trailblazer	390	14
OPEL Astra/GTC	116	0	OPEL Corsa	74	0	OPEL Meriva	29	0
HONDA	1 057	1						
HONDA Accord	40	0	HONDA Ballade	233	0	HONDA Brio	229	0
HONDA Civic	241	0	HONDA CR-V	146	1	HONDA CR-Z	8	0
HONDA Jazz	160	0						
JAGUAR LAND ROVER	933	0						
JAGUAR XF	111	0	JAGUAR XJ	5	0	JAGUAR XK	2	0
L-R Discovery 4	346	0	L-R Freelander 2	108	0	L-R Range Rover	7	0
L-R Range Rover Evoque	279	0	L-R Range Rover Sport	75	0			
MAHINDRA	118	0						
MAHINDRA Scorpio	8	0	MAHINDRA XUV	88	0	MAHINDRA Xylo	14	0
SSANGYONG Korando	6	0	SSANGYONG Rexton	2	0			
MASERATI	6	0						
MASERATI GranCabrio	2	0	MASERATI GranTurismo	2	0	MASERATI Quattroporte	2	0
MITSUBISHI MOTORS SA	168	0						
MITSUBISHI ASX	80	0	MITSUBISHI Lancer	6	0	MITSUBISHI Outlander	4	0
MITSUBISHI Pajero	54	0	MITSUBISHI Pajero Sport	24	0			
NISSAN	1 730	5						
INFINITI EX	2	0	INFINITI FX	3	0	NISSAN 370Z	3	0
NISSAN GT-R	1	0	NISSAN Juke	410	0	NISSAN Livina	161	0
NISSAN Micra	353	1	NISSAN Murano	5	0	NISSAN Pathfinder	13	0
NISSAN Patrol SW	4	1	NISSAN Qashqai	481	0	NISSAN Tiida	102	3
NISSAN X-Trail	192	0						
PCSA	454	0						
CITROEN C1	22	0	CITROEN C3	19	0	CITROEN C3 Picasso	1	0
CITROEN C4	18	0	CITROEN C4 Aircross	59	0	CITROEN DS3	19	0
CITROEN DS4	22	0	CITROEN DS5	10	0	PEUGEOT 107	47	0
PEUGEOT 207	30	0	PEUGEOT 208	98	0	PEUGEOT 3008	18	0
PEUGEOT 308	38	0	PEUGEOT 4008	12	0	PEUGEOT 5008	13	0
PEUGEOT 508	20	0	PEUGEOT RCZ	8	0			
PORSCHE	117	0						
Cayman/Boxster	2	0	PORSCHE 911	47	0	PORSCHE Cayenne	52	0
PORSCHE Panamera	16	0						
RENAULT	579	0						
RENAULT Clio III	71	0	RENAULT Fluence	31	0	RENAULT Grand Scenic III	3	0
RENAULT Koleos	48	0	RENAULT Megane III	136	0	RENAULT Sandero	284	0
RENAULT Scenic III	6	0						
SUBARU	53	0						
SUBARU Forester	38	0	SUBARU Outback	4	0	SUBARU WRX	3	0

SUBARU XV	8	0						
SUZUKI AUTO	372	0						
SUZUKI Alto	67	0	SUZUKI Grand Vitara	42	0	SUZUKI Jimny	68	0
SUZUKI Kizashi	6	0	SUZUKI Swift	79	0	SUZUKI SX4	110	0
TATA	233	0						
TATA Indica Vista	34	0	Tata Indica/Indigo/B-Line	180	0	TATA Manza	19	0
TOYOTA	4 869	899						
LEXUS CT	4	0	LEXUS GS	17	0	LEXUS IS	28	0
LEXUS LX	11	0	LEXUS RX	29	0	TOYOTA 86	58	0
TOYOTA Avanza	285	0	TOYOTA Aygo	94	0	TOYOTA Corolla/Auris	610	702
TOYOTA Etios	1 721	0	TOYOTA FJ Cruiser	69	0	TOYOTA Fortuner	979	197
TOYOTA Innova	45	0	TOYOTA Landcruiser 200	58	0	TOYOTA Prado	153	0
TOYOTA Prius	2	0	TOYOTA RAV	90	0	TOYOTA Verso	20	0
TOYOTA Yaris	596	0						
VOLKSWAGEN GROUP SA	7 263	2 224						
Audi A1	141	0	AUDI A3	231	0	AUDI A4	330	0
AUDI A5	116	0	AUDI A6 Sedan	69	0	AUDI A7 Sportback	8	0
AUDI A8	10	0	AUDI Q3	173	0	AUDI Q5	47	0
AUDI Q7	45	0	AUDI R8	2	0	AUDI TT	19	0
VW Beetle/Cabrio	52	0	VW Caddy	31	0	VW CC	56	0
VW Golf A6/Cabriolet	421	0	VW Jetta 6	487	0	VW Passat	37	0
VW Polo	2 307	2 224	VW Polo Vivo	2 147	0	VW Scirocco	61	0
VW T5 Caravelle/Kombi	72	0	VW Tiguan	297	0	VW Touareg	70	0
VW Touran	34	0						
VOLVO CARS	323	0						
VOLVO C30	29	0	VOLVO C70	2	0	VOLVO S40	2	0
VOLVO S60	110	0	VOLVO V40	58	0	VOLVO V50	2	0
VOLVO V60	33	0	VOLVO XC60	66	0	VOLVO XC70	1	0
VOLVO XC90	20	0						

Light CV < 3501kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	54	0						
FIAT Doblo Cargo	19	0	FIAT Fiorino	35	0			
FMC	1 986	3 556						
FORD Ranger	1 629	3 556	MAZDA BT-50	357	0			
GMSA	2 188	80						
CHEV Lumina UTE	19	0	ISUZU KB	1 006	74	CHEV Utility	1 157	6
OPEL Vivaro	6	0						
JAGUAR LAND ROVER	73	0						
L-R Defender	73	0						
MAHINDRA	126	0						
MAHINDRA Bolero	24	0	MAHINDRA Genio	20	0	MAHINDRA Scorpio Pik-Up	81	0
SSANGYONG Actyon Sports	1	0						
MITSUBISHI MOTORS SA	86	0						
MITSUBISHI Triton	86	0						
NISSAN	1 486	943						
NISSAN Hardbody	17	333	NISSAN Navara	319	1	NISSAN NP200	799	0
NISSAN NP300 Hardbody	350	609	NISSAN Patrol PU	1	0			
PCSA	51	0						
CITROEN Berlingo	5	0	CITROEN Dispatch	5	0	PEUGEOT Expert	18	0
PEUGEOT Expert Tepee	4	0	PEUGEOT Partner	19	0			
RENAULT	22	0						
RENAULT Kangoo	15	0	RENAULT Trafic	7	0			
TATA	126	0						
TATA Super Ace	54	0	TATA Telcoline/Worker	10	0	TATA Xenon	62	0
TOYOTA	3 911	4 416						
TOYOTA Avanza	29	0	TOYOTA Hilux	2 709	4 416	TOYOTA Landcruiser PU	261	0
TOYOTA Landcruiser SW	29	0	TOYOTA Quantum	883	0			
VOLKSWAGEN GROUP SA	511	0						
VW Amarok	309	0	VW Caddy	119	0	VW T5 Transporter Cr-Bus	33	0
VW T5 Transporter P-Van	32	0	VW T5 Transporter PU	18	0			

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	32	0						
FIAT Ducato	32	0						
GMSA	122	0						
ISUZU N-Series	122	0						
IVECO	53	0						
IVECO Daily	52	0	IVECO Power Daily	1	0			
PCSA	40	0						
CITROEN Relay	18	0	PEUGEOT Boxer	22	0			
TATA	51	0						
TATA LPK	2	0	TATA MCV	49	0			
TOYOTA	144	0						
HINO 300 Series	123	0	TOYOTA Dyna	21	0			
UD TRUCKS	38	1						
UD TRUCKS UD-M	38	1						
VOLKSWAGEN GROUP SA	78	0						
VW Crafter	78	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
GMSA	70	0						
ISUZU F-Series	70	0						
IVECO	2	3						
IVECO Eurocargo	2	3						
MAN	3	1						
MAN CLA	2	1	VW Constellation	1	0			
TATA	47	0						
TATA LPK	1	0	TATA LPT	46	0			
TOYOTA	99	0						
HINO 500 Series	99	0						
UD TRUCKS	70	1						
UD TRUCKS UD-H	70	1						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	6	0						
DAF FT	1	0	DAF XF	5	0			
GMSA	29	0						
ISUZU F-Series	26	0	ISUZU FX	3	0			
IVECO	4	5						
IVECO Stralis	2	5	IVECO Trakker	2	0			
MAN	98	7						
MAN CLA	11	7	MAN TGM	17	0	MAN TGS	58	0
VW Constellation	12	0						
NC2 TRUCKS SA	14	0						
I-N 9800	14	0						
RENAULT TRUCKS	35	2						
RENAULT Kerax	6	2	RENAULT Midlum	4	0	RENAULT Premium	25	0
SCANIA	56	5						
SCANIA G-Series	4	0	SCANIA P-Series	15	5	SCANIA R-Series	37	0
TATA	12	0						
TATA LPT	1	0	TATA Novus	11	0			
TOYOTA	18	0						
HINO 500 Series	7	0	HINO 700 Series	11	0			
UD TRUCKS	81	0						
UD TRUCKS Quon	60	0	UD TRUCKS UD-X	21	0			
VOLVO TRUCKS	47	0						
VOLVO FH	30	0	VOLVO FM	17	0			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	0	2						
IVECO Bus	0	2						
MAN	82	0						
MAN Bus	52	0	VW Volksbus	30	0			
SCANIA	13	3						
SCANIA Bus	13	3						
TATA	5	0						
TATA LPO	5	0						
VDL BUS & COACH SA	0	1						
VDL TB	0	1						
VOLVO TRUCKS	20	0						
VOLVO Bus	20	0						