

Total Vehicles by Manufacturer for Jan 2016

	RSA	EXPORT
TOYOTA	10888	2008
VOLKSWAGEN GROUP SA	8714	4061
FMC	6524	2951
NISSAN	3616	553
GMSA/ISUZU TRUCKS	3437	162
BMW GROUP	1756	1927
RENAULT	1400	0
MAZDA SOUTHERN AFRICA	1101	0
HONDA	818	17
JAGUAR LAND ROVER	601	0
SUZUKI AUTO	555	0
CHRYSLER SA	323	14
MAHINDRA	318	0
TATA	286	0
VOLVO GROUP SOUTHERN	222	13
MITSUBISHI MOTORS SA	211	47
VOLVO CARS	201	0
PORSCHE	164	0
IVECO	112	2
PCSA	106	0
MAN	88	16
FIAT GROUP	74	1
SUBARU	63	0
SCANIA	61	5
JMC	60	0
FAW TRUCKS	56	0
POWERSTAR	29	0
BABCOCK	20	0
SCUDERIA SOUTH AFRICA	11	0
MASERATI SOUTH AFRICA	4	0
SUB TOTAL	41819	11777
AMH & AAD	4050	
MERCEDES-BENZ SA	2595	1280
GWMSA	151	0
INDUSTRY TOTAL	48615	13057

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of January 2016, MBSA reported a total of 2151 passenger vehicles, 444 commercial vehicles and 1280 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
 Light Commercial
 Medium Commercial
 Heavy Commercial
 Extra Heavy Commercial
 Bus
Total

RSA	EXP
2151	1280
11	0
135	0
35	0
249	0
14	0
2595	1280

Memo

Great Wall Motors (Pty) Ltd disclose aggregate sales by major segment as follows.

Passenger
 Light Commercial
Total

RSA	EXP
42	0
109	0
151	0

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

Small Cars (Cubic Capacity 1400cc or less)
 Medium Cars (Cubic Capacity 1400cc - 2500cc)
 Large Cars (Cubic Capacity 2500cc or greater)
 4X4 Recreational/SUV
 Light Commercial Vehicles
 Medium Commercial Vehicles
Total

RSA
1977
1421
21
173
440
18
4050

Market Totals by Manufacturer for Jan 2016

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	6543	186	4162	1822	107	0	44	0	32	0	0	0
VOLKSWAGEN GROUP SA	8225	4061	434	0	55	0	0	0	0	0	0	0
FMC	4035	0	2462	2951	27	0	0	0	0	0	0	0
NISSAN	1290	0	2326	553	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	1681	15	1601	113	58	34	72	0	25	0	0	0
BMW GROUP	1756	1927	0	0	0	0	0	0	0	0	0	0
RENAULT	1387	0	13	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1030	0	71	0	0	0	0	0	0	0	0	0
HONDA	818	17	0	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	542	0	59	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	555	0	0	0	0	0	0	0	0	0	0	0
CHRYSLER SA	323	14	0	0	0	0	0	0	0	0	0	0
MAHINDRA	82	0	236	0	0	0	0	0	0	0	0	0
TATA	97	0	74	0	47	0	57	0	6	0	5	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	46	2	174	11	2	0
MITSUBISHI MOTORS SA	205	43	6	4	0	0	0	0	0	0	0	0
VOLVO CARS	201	0	0	0	0	0	0	0	0	0	0	0
PORSCHE	164	0	0	0	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	53	2	4	0	43	0	12	0
PCSA	98	0	4	0	4	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	4	0	66	15	18	1
FIAT GROUP	36	0	31	1	7	0	0	0	0	0	0	0
SUBARU	63	0	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	57	2	4	3
JMC	5	0	35	0	20	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	42	0	14	0	0	0
POWERSTAR	0	0	0	0	0	0	0	0	29	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	20	0	0	0
SCUDERIA SOUTH AFRICA	11	0	0	0	0	0	0	0	0	0	0	0
MASERATI SOUTH AFRICA	4	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	29151	6263	11514	5444	378	36	269	2	466	28	41	4
AMH & AAD	3592	0	440	0	18	0	0	0	0	0	0	0
MERCEDES-BENZ SA	2151	1280	11	0	135	0	35	0	249	0	14	0
GWMSA	42	0	109	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	34936	7543	12074	5444	531	36	304	2	715	28	55	4

RSA Total and Export Vehicles by Market

	Jan 2016		Variance %		Jan 2015		Dec 2015		YTD Jan 2016		Variance %		YTD Jan 2015	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	29151	6263	-2.60	-27.40	29926	8625	27789	3222	29151	6263	-2.60	-27.40	29926	8625
AMH & AAD	3592	0	-27.10	0.00	4927	1	3543	0	3592	0	-27.10	0.00	4927	1
GWMSA	42	0	-37.30	0.00	67	0	46	0	42	0	-37.30	0.00	67	0
MERCEDES-BENZ SA	2151	1280	-6.00	-48.40	2288	2479	1634	6986	2151	1280	-6.00	-48.40	2288	2479
Passenger Total	34936	7543	-6.10	-32.10	37208	11105	33012	10208	34936	7543	-6.10	-32.10	37208	11105
Light CV < 3501kg	11514	5444	-8.60	-2.00	12594	5553	13059	7050	11514	5444	-8.60	-2.00	12594	5553
AMH & AAD	440	0	30.60	0.00	337	0	521	0	440	0	30.60	0.00	337	0
GWMSA	109	0	-49.30	0.00	215	25	110	8	109	0	-49.30	0.00	215	25
MERCEDES-BENZ SA	11	0	-38.90	0.00	18	0	16	0	11	0	-38.90	0.00	18	0
Light CV < 3501kg Total	12074	5444	-8.30	-2.40	13164	5578	13706	7058	12074	5444	-8.30	-2.40	13164	5578
Medium CV 3501-8500kg	378	36	-18.00	1100.00	461	3	739	36	378	36	-18.00	1100.00	461	3
AMH & AAD	18	0	800.00	0.00	2	0	13	0	18	0	800.00	0.00	2	0
MERCEDES-BENZ SA	135	0	-18.70	0.00	166	0	184	0	135	0	-18.70	0.00	166	0
Med. CV 3501-8500kg Total	531	36	-15.60	1100.00	629	3	936	36	531	36	-15.60	1100.00	629	3
Heavy CV 8501-16500kg	269	2	-2.90	100.00	277	1	463	35	269	2	-2.90	100.00	277	1
MERCEDES-BENZ SA	35	0	-12.50	0.00	40	0	49	0	35	0	-12.50	0.00	40	0
Extra Heavy CV > 16500kg	466	28	-12.90	33.30	535	21	563	106	466	28	-12.90	33.30	535	21
MERCEDES-BENZ SA	249	0	-13.50	0.00	288	0	338	0	249	0	-13.50	0.00	288	0
Bus > 8500kg	41	4	-43.10	300.00	72	1	82	2	41	4	-43.10	300.00	72	1
MERCEDES-BENZ SA	14	0	-6.70	0.00	15	0	18	0	14	0	-6.70	0.00	15	0
INDUSTRY TOTAL	48615	13057	-6.90	-21.90	52228	16709	49167	17445	48615	13057	-6.90	-21.90	52228	16709

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BMW GROUP	1756	1927						
BMW 1-Series	194	0	BMW 2-Series	192	0	BMW 3-Series	403	1927
BMW 4-Series	145	0	BMW 5-Series	36	0	BMW 6-Series	21	0
BMW 7-Series	114	0	BMW i3	5	0	BMW i8	7	0
BMW X1	139	0	BMW X3	114	0	BMW X4	62	0
BMW X5	118	0	BMW X6	40	0	MINI Clubman	13	0
MINI Countryman	28	0	MINI Coupe	2	0	MINI Hatch 3-dr	64	0
MINI Hatch 5-dr	56	0	MINI Paceman	3	0			
CHRYSLER SA	323	14						
CHRYSLER 300C	1	0	CHRYSLER Voyager	4	0	DODGE Journey	14	0
JEEP Cherokee	27	0	JEEP Compass	21	1	JEEP Grand Cherokee	77	11
JEEP Renegade	112	0	JEEP Wrangler	67	2			
FIAT GROUP	36	0						
ABARTH 500	1	0	ALFA 4C	1	0	ALFA Giulietta	6	0
ALFA MiTo	1	0	FIAT 500	12	0	FIAT 500L	1	0
FIAT 500X	14	0						
FMC	4035	0						
FORD B-Max	68	0	FORD EcoSport	917	0	FORD Everest	208	0
FORD Fiesta	1206	0	FORD Figo	826	0	FORD Focus	470	0
FORD Fusion	25	0	FORD Kuga	281	0	FORD Tourneo Connect	34	0
GMSA/ISUZU TRUCKS	1681	15						
CHEV Aveo	175	0	CHEV Captiva	21	2	CHEV Cruze	67	1
CHEV Orlando	7	0	CHEV Sonic	26	2	CHEV Spark	993	0
CHEV Trailblazer	56	10	OPEL Adam	72	0	Opel Astra	36	0
OPEL Corsa	99	0	OPEL Mokka	129	0			
HONDA	818	17						
HONDA Accord	42	0	HONDA Ballade	103	4	HONDA Brio	167	3
HONDA Civic	104	0	HONDA CR-V	40	4	HONDA HR-V	86	1
HONDA Jazz	76	2	HONDA Mobilio	200	3			
JAGUAR LAND ROVER	542	0						
JAGUAR F-Type	29	0	JAGUAR XE	26	0	JAGUAR XF	1	0
JAGUAR XJ	2	0	L-R Discovery 4	121	0	L-R Discovery Sport	126	0
L-R Range Rover	30	0	L-R Range Rover Evoque	105	0	L-R Range Rover Sport	102	0
JMC	5	0						
LANDWIND X5	5	0						
MAHINDRA	82	0						
MAHINDRA Quanto	2	0	MAHINDRA Scorpio	6	0	MAHINDRA XUV	63	0
MAHINDRA Xylo	9	0	SSANGYONG Korando	2	0			
MASERATI SOUTH AFRICA	4	0						
MASERATI Ghibli	3	0	MASERATI Quattroporte	1	0			
MAZDA SOUTHERN AFRICA	1030	0						
MAZDA 2	203	0	MAZDA 3	241	0	MAZDA 6	8	0
MAZDA CX-3	225	0	MAZDA CX-5	346	0	MAZDA MX-5	7	0
MITSUBISHI MOTORS SA	205	43						
MITSUBISHI ASX	111	39	MITSUBISHI Mirage	15	0	MITSUBISHI Outlander	2	0
MITSUBISHI Pajero	42	4	MITSUBISHI Pajero Sport	35	0			
NISSAN	1290	0						
DATSUN GO	509	0	INFINITI Q50	9	0	INFINITI QX50	1	0
INFINITI QX70	2	0	INFINITI QX80	4	0	NISSAN Almera	90	0
NISSAN GT-R	2	0	NISSAN Juke	48	0	NISSAN Micra	67	0
NISSAN NV200	26	0	NISSAN Patrol SW	4	0	NISSAN Qashqai	263	0
NISSAN Sentra	34	0	NISSAN X-Trail	231	0			
PCSA	98	0						
CITROEN C1	8	0	CITROEN C4 Aircross	1	0	CITROEN C4 Cactus	13	0
CITROEN C4 Picasso	2	0	CITROEN Dispatch	1	0	CITROEN DS3	16	0
CITROEN DS5	1	0	PEUGEOT 107	1	0	PEUGEOT 2008	10	0
PEUGEOT 208	23	0	PEUGEOT 3008	1	0	PEUGEOT 308	21	0
PORSCHE	164	0						
Cayman/Boxster	53	0	PORSCHE 911	14	0	PORSCHE Cayenne	53	0
PORSCHE Macan	41	0	PORSCHE Panamera	3	0			
RENAULT	1387	0						
RENAULT Captur	189	0	RENAULT Clio IV	623	0	RENAULT Duster	148	0

RENAULT Koleos	7	0	RENAULT Megane III	2	0	RENAULT Sandero II	418	0
SCUDERIA SOUTH AFRICA	11	0						
FERRARI 488 GTB	11	0						
SUBARU	63	0						
SUBARU Forester	31	0	SUBARU Legacy	3	0	SUBARU Outback	5	0
SUBARU WRX	2	0	SUBARU XV	22	0			
SUZUKI AUTO	555	0						
SUZUKI Celerio	107	0	SUZUKI Ciaz	19	0	SUZUKI Ertiga	33	0
SUZUKI Grand Vitara	11	0	SUZUKI Jimny	97	0	SUZUKI Kizashi	1	0
SUZUKI Splash	35	0	SUZUKI Swift	194	0	SUZUKI SX4	3	0
SUZUKI Vitara	55	0						
TATA	97	0						
TATA Bolt	35	0	TATA Indica	5	0	TATA Indica Vista	57	0
TOYOTA	6543	186						
LEXUS ES	5	0	LEXUS GS	3	0	LEXUS IS	6	0
LEXUS LX	18	0	LEXUS NX	32	0	LEXUS RC	3	0
LEXUS RX	13	0	TOYOTA 86	14	0	TOYOTA Avanza	555	0
TOYOTA Aygo	322	0	TOYOTA Corolla/Auris/Quest	1970	104	TOYOTA Etios	1937	0
TOYOTA FJ Cruiser	30	0	TOYOTA Fortuner	352	82	TOYOTA Innova	1	0
TOYOTA Landcruiser 200	104	0	TOYOTA Landcruiser SW	29	0	TOYOTA Prado	173	0
TOYOTA RAV	756	0	TOYOTA Yaris	220	0			
VOLKSWAGEN GROUP SA	8225	4061						
AUDI A1	146	0	AUDI A3	327	0	AUDI A4	189	0
AUDI A5	61	0	AUDI A6 Sedan	31	0	AUDI A7 Sportback	4	0
AUDI A8	5	0	AUDI Q3	151	0	AUDI Q5	91	0
AUDI Q7	64	0	AUDI R8	1	0	AUDI TT	25	0
VW Beetle/Cabrio	17	0	VW Caddy	16	0	VW Caravelle	36	0
VW CC	12	0	VW Golf 7	472	0	VW Golf Cabriolet	6	0
VW Golf SV	39	0	VW Jetta 6	228	0	VW Kombi	67	0
VW Passat	35	0	VW Polo	2336	4061	VW Polo Vivo	3287	0
VW Scirocco	20	0	VW Tiguan	205	0	VW Touareg	48	0
VW Touran	14	0	VW up	292	0			
VOLVO CARS	201	0						
VOLVO S60	29	0	VOLVO V40	45	0	VOLVO V40 CC	10	0
VOLVO V60	7	0	VOLVO V60 CC	6	0	VOLVO XC60	47	0
VOLVO XC70	5	0	VOLVO XC90	52	0			
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	31	1						
FIAT Ducato	10	0	FIAT Fiorino	21	1			
FMC	2462	2951						
FORD Ranger	2348	2951	FORD Transit	95	0	FORD Transit Connect	19	0
GMSA/SUZU TRUCKS	1601	113						
CHEV Spark	25	0	CHEV Utility	978	3	ISUZU KB	598	110
JAGUAR LAND ROVER	59	0						
L-R Defender	59	0						
JMC	35	0						
JMC Boarding	15	0	JMC Carrying	12	0	JMC Vigus	8	0
MAHINDRA	236	0						
MAHINDRA Bolero	98	0	MAHINDRA Genio	28	0	MAHINDRA Scorpio Pik-Up	108	0
SSANGYONG Actyon Sports	2	0						
MAZDA SOUTHERN AFRICA	71	0						
MAZDA BT-50	71	0						
MITSUBISHI MOTORS SA	6	4						
MITSUBISHI Triton	6	4						
NISSAN	2326	553						
NISSAN Hardbody	138	513	NISSAN Navara	76	0	NISSAN NP200	1147	13
NISSAN NP300 Hardbody	563	27	NISSAN NV200	47	0	NISSAN NV350	78	0
NISSAN NV350 Taxi	272	0	NISSAN Patrol PU	5	0			
PCSA	4	0						
PEUGEOT Partner	4	0						
RENAULT	13	0						
RENAULT Kangoo	4	0	RENAULT Trafic	9	0			
TATA	74	0						
TATA Super Ace	48	0	TATA Telcoline/Worker	12	0	TATA Xenon	14	0
TOYOTA	4162	1822						
TOYOTA Avanza	22	0	TOYOTA Hilux	2773	1822	TOYOTA Landcruiser PU	357	0
TOYOTA Quantum	1010	0						
VOLKSWAGEN GROUP SA	434	0						
VW Amarok	239	0	VW Caddy	135	0	VW Polo Vivo	14	0
VW Transporter Cr-Bus	9	0	VW Transporter P-Van	12	0	VW Transporter PU	25	0

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	7	0						
FIAT Ducato	7	0						
FMC	27	0						
FORD Transit	27	0						
GMSA/ISUZU TRUCKS	58	34						
ISUZU N-Series	58	34						
IVECO	53	2						
IVECO Daily	52	2	IVECO Power Daily	1	0			
JMC	20	0						
JMC Carrying	20	0						
PCSA	4	0						
CITROEN Relay	1	0	PEUGEOT Boxer	3	0			
TATA	47	0						
TATA LPK	1	0	TATA Mcv	42	0	TATA SK	4	0
TOYOTA	107	0						
HINO 300 Series	81	0	TOYOTA Dyna	26	0			
VOLKSWAGEN GROUP SA	55	0						
VW Crafter	55	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	42	0						
FAW CA 15	15	0	FAW CA 16	2	0	FAW CA 8	25	0
GMSA/ISUZU TRUCKS	72	0						
ISUZU F-Series	72	0						
IVECO	4	0						
IVECO Eurocargo	4	0						
MAN	4	0						
MAN CLA	3	0	VW Constellation	1	0			
TATA	57	0						
TATA LPK	1	0	TATA LPT	56	0			
TOYOTA	44	0						
HINO 500 Series	44	0						
VOLVO GROUP SOUTHERN A	46	2						
UD TRUCKS UD-H	46	2						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	20	0						
DAF CF	1	0	DAF XF	19	0			
FAW TRUCKS	14	0						
FAW CA 28	6	0	FAW CA 33	1	0	FAW CA 35	7	0
GMSA/ISUZU TRUCKS	25	0						
ISUZU F-Series	10	0	ISUZU FX-Series	15	0			
IVECO	43	0						
IVECO Stralis	15	0	IVECO Trakker	28	0			
MAN	66	15						
MAN CLA	15	0	MAN TGM	18	0	MAN TGS	25	15
VW Constellation	8	0						
POWERSTAR	29	0						
POWERSTAR BeiBen	29	0						
SCANIA	57	2						
SCANIA G-Series	17	0	SCANIA P-Series	8	0	SCANIA R-Series	32	2
TATA	6	0						
TATA LPT	2	0	TATA Prima	4	0			
TOYOTA	32	0						
HINO 500 Series	14	0	HINO 700 Series	18	0			
VOLVO GROUP SOUTHERN A	174	11						
RENAULT C	60	0	RENAULT K	1	0	UD TRUCKS Quester	20	0
UD TRUCKS Quon	33	0	VOLVO FH	44	11	VOLVO FM	16	0

Bus > 8500kg

	RSA	EXP	RSA	EXP	RSA	EXP
IVECO	12	0				
IVECO Eurocargo	12	0				
MAN	18	1				
MAN Bus	18	1				
SCANIA	4	3				
SCANIA Bus	4	3				
TATA	5	0				
TATA LPO	5	0				
VOLVO GROUP SOUTHERN A	2	0				
VOLVO Bus	2	0				