

Total Vehicles by Manufacturer for Mar 2016

	RSA	EXPORT
TOYOTA	8740	1549
VOLKSWAGEN GROUP SA	7360	4765
FMC	6807	5086
NISSAN	4123	637
GMSA/ISUZU TRUCKS	3341	146
BMW GROUP	2409	6098
RENAULT	1600	0
MAZDA SOUTHERN AFRICA	916	0
JAGUAR LAND ROVER	873	0
HONDA	839	69
SUZUKI AUTO	437	0
VOLVO GROUP SOUTHERN	372	16
MAHINDRA	340	0
CHRYSLER SA	305	19
TATA	297	0
MITSUBISHI MOTORS SA	234	37
MAN	168	1
VOLVO CARS	163	0
PCSA	157	0
SCANIA	143	45
SUBARU	137	0
IVECO	124	43
PORSCHE	103	1
FAW TRUCKS	73	12
FIAT GROUP	66	2
JMC	32	0
POWERSTAR	31	0
SCUDERIA SOUTH AFRICA	13	0
BABCOCK	12	0
MASERATI SOUTH AFRICA	6	0
SUB TOTAL	40221	18526
AMH & AAD	4798	
MERCEDES-BENZ SA	2501	9188
GWMSA	111	0
INDUSTRY TOTAL	47631	27714

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of March 2016, MBSA reported a total of 1827 passenger vehicles, 674 commercial vehicles and 9188 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
Light Commercial
Medium Commercial
Heavy Commercial
Extra Heavy Commercial
Bus
Total

RSA	EXP
1827	9188
17	0
205	0
55	0
376	0
21	0
2501	9188

Memo

Great Wall Motors (Pty) Ltd disclose aggregate sales by major segment as follows.

Passenger
Light Commercial
Total

RSA	EXP
11	0
100	0
111	0

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

Small Cars (Cubic Capacity 1400cc or less)
Medium Cars (Cubic Capacity 1400cc - 2500cc)
Large Cars (Cubic Capacity 2500cc or greater)
4X4 Recreational/SUV
Light Commercial Vehicles
Medium Commercial Vehicles
Total

RSA
2987
1020
13
238
520
20
4798

Market Totals by Manufacturer for Mar 2016

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	3409	65	4945	1484	241	0	97	0	48	0	0	0
VOLKSWAGEN GROUP SA	6764	4765	548	0	48	0	0	0	0	0	0	0
FMC	3670	0	3110	5086	27	0	0	0	0	0	0	0
NISSAN	1441	0	2682	637	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	1046	11	2025	93	129	38	113	0	21	4	7	0
BMW GROUP	2409	6098	0	0	0	0	0	0	0	0	0	0
RENAULT	1589	0	11	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	867	0	49	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	819	0	54	0	0	0	0	0	0	0	0	0
HONDA	839	69	0	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	433	0	4	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	113	7	249	9	10	0
MAHINDRA	85	0	255	0	0	0	0	0	0	0	0	0
CHRYSLER SA	305	19	0	0	0	0	0	0	0	0	0	0
TATA	85	0	133	0	23	0	27	0	17	0	12	0
MITSUBISHI MOTORS SA	228	23	6	14	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	65	0	60	1	43	0
VOLVO CARS	163	0	0	0	0	0	0	0	0	0	0	0
PCSA	146	0	10	0	1	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	130	39	13	6
SUBARU	137	0	0	0	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	47	0	5	1	59	42	13	0
PORSCHE	103	1	0	0	0	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	53	6	20	6	0	0
FIAT GROUP	48	0	17	2	1	0	0	0	0	0	0	0
JMC	1	0	21	0	10	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	1	0	30	0	0	0
SCUDERIA SOUTH AFRICA	13	0	0	0	0	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	12	0	0	0
MASERATI SOUTH AFRICA	6	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	24606	11051	13870	7316	527	38	474	14	646	101	98	6
AMH & AAD	4258	0	520	0	20	0	0	0	0	0	0	0
MERCEDES-BENZ SA	1827	9188	17	0	205	0	55	0	376	0	21	0
GWMSA	11	0	100	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	30702	20239	14507	7316	752	38	529	14	1022	101	119	6

RSA Total and Export Vehicles by Market

	Mar 2016		Variance %		Mar 2015		Feb 2016		YTD Mar 2016		Variance %		YTD Mar 2015	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	24606	11051	-14.10	-18.50	28629	13556	26381	11274	80131	28588	-6.80	-16.50	85944	34237
AMH & AAD	4258	0	-7.70	0.00	4612	0	4410	0	12260	0	-17.30	0.00	14825	1
GWMSA	11	0	-85.50	0.00	76	0	17	0	70	0	-69.60	0.00	230	0
MERCEDES-BENZ SA	1827	9188	-15.10	-8.00	2151	9992	2063	10810	6041	21278	-8.80	11.20	6624	19139
Passenger Total	30702	20239	-13.40	-14.10	35468	23548	32871	22084	98502	49866	-8.50	-6.60	107623	53377
Light CV < 3501kg	13870	7316	-12.80	-29.70	15898	10404	12415	7114	37746	19833	-11.70	-26.30	42725	26914
AMH & AAD	520	0	-31.80	0.00	763	7	581	0	1541	0	-11.80	0.00	1748	7
GWMSA	100	0	-44.40	0.00	180	0	131	35	340	35	-47.10	40.00	643	25
MERCEDES-BENZ SA	17	0	-32.00	0.00	25	0	13	0	41	0	-28.10	0.00	57	0
Light CV < 3501kg Total	14507	7316	-14.00	-29.70	16866	10411	13140	7149	39668	19868	-12.20	-26.30	45173	26946
Medium CV 3501-8500kg	527	38	-36.00	533.30	824	6	472	17	1370	71	-25.60	273.70	1841	19
AMH & AAD	20	0	-33.30	0.00	30	0	19	0	57	0	-13.60	0.00	66	0
MERCEDES-BENZ SA	205	0	-14.90	0.00	241	0	161	0	501	0	-12.70	0.00	574	0
Med. CV 3501-8500kg Total	752	38	-31.30	533.30	1095	6	652	17	1928	71	-22.30	273.70	2481	19
Heavy CV 8501-16500kg	474	14	-3.90	250.00	493	4	338	8	1080	24	-5.50	26.30	1143	19
MERCEDES-BENZ SA	55	0	-22.50	0.00	71	0	42	0	132	0	-17.50	0.00	160	0
Extra Heavy CV > 16500kg	646	101	-24.10	106.10	851	49	738	54	1861	188	-11.90	40.30	2113	134
MERCEDES-BENZ SA	376	0	-14.40	0.00	439	0	295	0	920	0	-10.30	0.00	1026	0
Bus > 8500kg	98	6	24.10	-14.30	79	7	71	0	209	11	-5.00	-26.70	220	15
MERCEDES-BENZ SA	21	0	-22.20	0.00	27	0	17	0	52	0	-17.50	0.00	63	0
INDUSTRY TOTAL	47631	27714	-14.00	-18.50	55389	34025	48164	29312	144352	70028	-9.80	-13.00	160002	80510

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BMW GROUP	2409	6098						
BMW 1-Series	338	0	BMW 2-Series	230	0	BMW 3-Series	793	6098
BMW 4-Series	164	0	BMW 5-Series	42	0	BMW 6-Series	14	0
BMW 7-Series	30	0	BMW i3	25	0	BMW i8	5	0
BMW X1	213	0	BMW X3	144	0	BMW X4	66	0
BMW X5	115	0	BMW X6	30	0	MINI Clubman	27	0
MINI Convertible	1	0	MINI Countryman	28	0	MINI Hatch 3-dr	73	0
MINI Hatch 5-dr	68	0	MINI Paceman	1	0	MINI Roadster	2	0
CHRYSLER SA	305	19						
DODGE Journey	10	1	JEEP Cherokee	24	1	JEEP Compass	12	0
JEEP Grand Cherokee	79	11	JEEP Renegade	125	5	JEEP Wrangler	55	1
FIAT GROUP	48	0						
ABARTH 500	6	0	ALFA Giulietta	9	0	FIAT 500	26	0
FIAT 500X	7	0						
FMC	3670	0						
FORD B-Max	43	0	FORD EcoSport	902	0	FORD Everest	164	0
FORD Fiesta	676	0	FORD Figo	1180	0	FORD Focus	339	0
FORD Fusion	30	0	FORD Kuga	267	0	FORD Mustang	29	0
FORD Tourneo Connect	40	0						
GMSA/SUZUKI TRUCKS	1046	11						
CHEV Aveo	84	0	CHEV Captiva	84	3	CHEV Cruze	176	2
CHEV Orlando	9	0	CHEV Sonic	47	3	CHEV Spark	266	0
CHEV Trailblazer	33	3	OPEL Adam	69	0	Opel Astra	39	0
OPEL Corsa	129	0	OPEL Mokka	110	0			
HONDA	839	69						
HONDA Accord	25	0	HONDA Ballade	93	20	HONDA Brio	185	14
HONDA Civic	41	0	HONDA CR-V	171	9	HONDA HR-V	88	1
HONDA Jazz	132	16	HONDA Mobilio	104	9			
JAGUAR LAND ROVER	819	0						
JAGUAR F-Type	17	0	JAGUAR XE	66	0	JAGUAR XF	20	0
JAGUAR XJ	5	0	L-R Discovery 4	173	0	L-R Discovery Sport	166	0
L-R Range Rover	31	0	L-R Range Rover Evoque	172	0	L-R Range Rover Sport	169	0
JMC	1	0						
LANDWIND X5	1	0						
MAHINDRA	85	0						
MAHINDRA Quanto	2	0	MAHINDRA XUV	76	0	MAHINDRA Xylo	5	0
SSANGYONG Korando	2	0						
MASERATI SOUTH AFRICA	6	0						
MASERATI Ghibli	3	0	MASERATI GranTurismo	2	0	MASERATI Quattroporte	1	0
MAZDA SOUTHERN AFRICA	867	0						
MAZDA 2	135	0	MAZDA 3	217	0	MAZDA CX-3	185	0
MAZDA CX-5	312	0	MAZDA MX-5	18	0			
MITSUBISHI MOTORS SA	228	23						
MITSUBISHI ASX	109	0	MITSUBISHI Mirage	23	0	MITSUBISHI Outlander	12	0
MITSUBISHI Pajero	41	18	MITSUBISHI Pajero Sport	43	5			
NISSAN	1441	0						
DATSUN GO	407	0	INFINITI Q50	22	0	INFINITI QX70	2	0
INFINITI QX80	6	0	NISSAN 370Z	3	0	NISSAN Almera	143	0
NISSAN GT-R	2	0	NISSAN Juke	37	0	NISSAN LEAF	5	0
NISSAN Micra	107	0	NISSAN NV200	30	0	NISSAN Patrol SW	2	0
NISSAN Qashqai	262	0	NISSAN Sentra	31	0	NISSAN X-Trail	382	0
PCSA	146	0						
CITROEN C1	4	0	CITROEN C4 Cactus	44	0	CITROEN C4 Picasso	3	0
CITROEN Dispatch	1	0	CITROEN DS3	12	0	CITROEN DS3 Cabrio	1	0
PEUGEOT 2008	4	0	PEUGEOT 208	34	0	PEUGEOT 308	42	0
PEUGEOT 508	1	0						
PORSCHE	103	1						
Cayman/Boxster	18	0	PORSCHE 911	24	0	PORSCHE Cayenne	49	1
PORSCHE Macan	10	0	PORSCHE Panamera	2	0			
RENAULT	1589	0						
RENAULT Captur	168	0	RENAULT Clio IV	521	0	RENAULT Duster	261	0

RENAULT Megane III	3	0	RENAULT Sandero II	636	0			
SCUDERIA SOUTH AFRICA	13	0						
FERRARI 488 GTB	11	0	FERRARI California	2	0			
SUBARU	137	0						
SUBARU Forester	73	0	SUBARU Legacy	1	0	SUBARU Outback	9	0
SUBARU WRX	3	0	SUBARU XV	51	0			
SUZUKI AUTO	433	0						
SUZUKI Celerio	29	0	SUZUKI Ciaz	50	0	SUZUKI Ertiga	36	0
SUZUKI Grand Vitara	9	0	SUZUKI Jimny	103	0	SUZUKI Swift	152	0
SUZUKI SX4	5	0	SUZUKI Vitara	49	0			
TATA	85	0						
TATA B-Line	6	0	TATA Bolt	21	0	TATA Indica Vista	57	0
TATA Manza	1	0						
TOYOTA	3409	65						
LEXUS ES	22	0	LEXUS IS	8	0	LEXUS LS	1	0
LEXUS LX	14	0	LEXUS NX	23	0	LEXUS RC	5	0
LEXUS RX	19	0	TOYOTA 86	8	0	TOYOTA Avanza	326	0
TOYOTA Aygo	142	0	TOYOTA Corolla/Auris/Quest	1214	59	TOYOTA Etios	812	0
TOYOTA FJ Cruiser	9	0	TOYOTA Fortuner	20	6	TOYOTA Landcruiser 200	97	0
TOYOTA Landcruiser SW	30	0	TOYOTA Prado	114	0	TOYOTA RAV	394	0
TOYOTA Yaris	151	0						
VOLKSWAGEN GROUP SA	6764	4765						
AUDI A1	135	0	AUDI A3	445	0	AUDI A4	219	0
AUDI A5	50	0	AUDI A6 Sedan	24	0	AUDI A7 Sportback	10	0
AUDI A8	7	0	AUDI Q3	102	0	AUDI Q5	80	0
AUDI Q7	45	0	AUDI TT	23	0	VW Beetle/Cabrio	10	0
VW Caddy	25	0	VW Caravelle	30	0	VW CC	9	0
VW Golf 7	382	0	VW Golf Cabriolet	2	0	VW Golf SV	29	0
VW Jetta 6	238	0	VW Kombi	80	0	VW Passat	47	0
VW Polo	1958	4765	VW Polo Vivo	2367	0	VW Scirocco	14	0
VW Tiguan	235	0	VW Touareg	18	0	VW up	180	0
VOLVO CARS	163	0						
VOLVO S60	7	0	VOLVO V40	35	0	VOLVO V40 CC	20	0
VOLVO V60	1	0	VOLVO V60 CC	2	0	VOLVO XC60	46	0
VOLVO XC70	1	0	VOLVO XC90	51	0			
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	17	2						
FIAT Doblo Cargo	1	1	FIAT Ducato	1	0	FIAT Fiorino	15	1
FMC	3110	5086						
FORD Ranger	3004	5086	FORD Transit	99	0	FORD Transit Connect	7	0
GMSA/SUZU TRUCKS	2025	93						
CHEV Spark	49	0	CHEV Utility	934	1	ISUZU KB	1042	92
JAGUAR LAND ROVER	54	0						
L-R Defender	54	0						
JMC	21	0						
CHANGAN Star II	2	0	JMC Boarding	6	0	JMC Carrying	9	0
JMC Vigus	4	0						
MAHINDRA	255	0						
MAHINDRA Bolero	91	0	MAHINDRA Genio	27	0	MAHINDRA Scorpio Pik-Up	137	0
MAZDA SOUTHERN AFRICA	49	0						
MAZDA BT-50	49	0						
MITSUBISHI MOTORS SA	6	14						
MITSUBISHI Triton	6	14						
NISSAN	2682	637						
NISSAN Hardbody	79	408	NISSAN Navara	151	0	NISSAN NP200	1341	4
NISSAN NP300 Hardbody	705	225	NISSAN NV200	116	0	NISSAN NV350	43	0
NISSAN NV350 Taxi	247	0						
PCSA	10	0						
PEUGEOT Partner	10	0						
RENAULT	11	0						
RENAULT Kangoo	9	0	RENAULT Trafic	2	0			
SUZUKI AUTO	4	0						
SUZUKI Gypsy	4	0						
TATA	133	0						
TATA Super Ace	102	0	TATA Telcoline/Worker	13	0	TATA Xenon	18	0
TOYOTA	4945	1484						
TOYOTA Avanza	18	0	TOYOTA Hilux	3273	1484	TOYOTA Landcruiser PU	285	0
TOYOTA Quantum	1369	0						
VOLKSWAGEN GROUP SA	548	0						
VW Amarok	274	0	VW Caddy	167	0	VW Polo Vivo	42	0
VW Transporter Cr-Bus	39	0	VW Transporter P-Van	15	0	VW Transporter PU	11	0

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	1	0						
FIAT Ducato	1	0						
FMC	27	0						
FORD Transit	27	0						
GMSA/ISUZU TRUCKS	129	38						
ISUZU N-Series	129	38						
IVECO	47	0						
IVECO Daily	47	0						
JMC	10	0						
JMC Carrying	10	0						
PCSA	1	0						
PEUGEOT Boxer	1	0						
TATA	23	0						
TATA Mcv	22	0	TATA SK	1	0			
TOYOTA	241	0						
HINO 300 Series	202	0	TOYOTA Dyna	39	0			
VOLKSWAGEN GROUP SA	48	0						
VW Crafter	48	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	53	6						
FAW CA 15	26	2	FAW CA 16	2	0	FAW CA 8	24	4
FAW CA 9	1	0						
GMSA/ISUZU TRUCKS	113	0						
ISUZU F-Series	113	0						
IVECO	5	1						
IVECO Eurocargo	5	1						
MAN	65	0						
MAN CLA	62	0	VW Constellation	3	0			
POWERSTAR	1	0						
POWERSTAR BeiBen	1	0						
TATA	27	0						
TATA LPK	2	0	TATA LPT	25	0			
TOYOTA	97	0						
HINO 500 Series	97	0						
VOLVO GROUP SOUTHERN A	113	7						
UD TRUCKS UD-H	113	7						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	12	0						
DAF CF	3	0	DAF XF	9	0			
FAW TRUCKS	20	6						
FAW CA 28	16	5	FAW CA 33	3	0	FAW CA 35	1	1
GMSA/ISUZU TRUCKS	21	4						
ISUZU F-Series	12	4	ISUZU FX-Series	9	0			
IVECO	59	42						
IVECO 682	2	0	IVECO Eurocargo	4	2	IVECO Stralis	17	40
IVECO Trakker	36	0						
MAN	60	1						
MAN CLA	9	0	MAN TGM	9	0	MAN TGS	38	1
VW Constellation	4	0						
POWERSTAR	30	0						
POWERSTAR BeiBen	30	0						
SCANIA	130	39						
SCANIA G-Series	52	34	SCANIA P-Series	27	3	SCANIA R-Series	51	2
TATA	17	0						
TATA LPT	6	0	TATA Novus	6	0	TATA Prima	5	0
TOYOTA	48	0						
HINO 500 Series	8	0	HINO 700 Series	40	0			
VOLVO GROUP SOUTHERN A	249	9						
RENAULT K	1	0	RENAULT Kerax	2	0	UD TRUCKS Quester	17	0
UD TRUCKS Quon	72	1	VOLVO FH	117	6	VOLVO FM	40	2

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
GMSA/ISUZU TRUCKS	7	0						
ISUZU Bus	7	0						
IVECO	13	0						
IVECO Eurocargo	13	0						
MAN	43	0						
MAN Bus	38	0	VW Volksbus	5	0			
SCANIA	13	6						
SCANIA Bus	13	6						
TATA	12	0						
TATA LPO	12	0						
VOLVO GROUP SOUTHERN A	10	0						
VOLVO Bus	10	0						