

Total Vehicles by Manufacturer for Jan 2018

	RSA	EXPORT
TOYOTA	11 893	4 381
VOLKSWAGEN GROUP SA	7 070	3 947
FMC	4 869	912
NISSAN	4 400	273
HYUNDAI AUTOMOTIVE SO	2 897	0
RENAULT	1 929	0
KIA SOUTH AFRICA	1 603	0
ISUZU MOTORS SOUTH AF	1 423	152
MAZDA SOUTHERN AFRICA	1 323	0
SUZUKI AUTO	891	0
HONDA	660	11
MAHINDRA	505	0
JAGUAR LAND ROVER	461	0
GREAT WALL MOTORS	289	0
VOLVO GROUP SOUTHERN	238	4
OPEL	216	0
mitsubishi Motors SA	190	34
TATA	169	0
FIAT GROUP	153	89
VOLVO CARS	130	0
MAN	129	2
PCSA	127	0
SCANIA	120	0
CHRYSLER SA	116	13
PORSCHE	99	0
IVECO	77	2
JMC	65	0
FAW TRUCKS	64	23
SUBARU	54	0
POWERSTAR	30	0
BABCOCK	14	0
MASERATI SOUTH AFRICA	9	0
SCUDERIA SOUTH AFRICA	9	0
VECV SOUTH AFRICA	7	0
BENTLEY	6	0
SUB TOTAL	42 235	9 843
MERCEDES-BENZ SA	1 797	2 106
BMW GROUP	1 856	2 263
INDUSTRY TOTAL	45 888	14 212

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of January 2018, MBSA reported a total of 1403 passenger vehicles, 394 commercial vehicles and 2106 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
 Light Commercial
 Medium Commercial
 Heavy Commercial
 Extra Heavy Commercial
 Bus
Total

RSA	EXP
1 403	2 102
13	0
130	4
35	0
205	0
11	0
1 797	2 106

Memo

For the time being BMW Group South Africa will report one aggregated number in respect of passenger car sales in the South African market. For the month of January 2018, BMW reported a total of 1856 passenger vehicles and 2263 vehicles exported.

Passenger
Total

RSA	EXP
1 856	2 263
1 856	2 263

Market Totals by Manufacturer for Jan 2018

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	7 597	176	4 166	4 199	48	6	62	0	20	0	0	0
VOLKSWAGEN GROUP SA	6 561	3 947	479	0	30	0	0	0	0	0	0	0
FMC	2 489	2	2 372	910	8	0	0	0	0	0	0	0
NISSAN	1 962	0	2 438	273	0	0	0	0	0	0	0	0
HYUNDAI AUTOMOTIVE SO	2 690	0	207	0	0	0	0	0	0	0	0	0
RENAULT	1 921	0	8	0	0	0	0	0	0	0	0	0
KIA SOUTH AFRICA	1 503	0	100	0	0	0	0	0	0	0	0	0
ISUZU MOTORS SOUTH AF	0	0	1 200	152	138	0	71	0	14	0	0	0
MAZDA SOUTHERN AFRICA	1 277	0	46	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	888	0	3	0	0	0	0	0	0	0	0	0
HONDA	660	11	0	0	0	0	0	0	0	0	0	0
MAHINDRA	201	0	304	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	461	0	0	0	0	0	0	0	0	0	0	0
GREAT WALL MOTORS	105	0	184	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	46	0	190	4	2	0
OPEL	216	0	0	0	0	0	0	0	0	0	0	0
mitsubishi Motors SA	149	10	41	24	0	0	0	0	0	0	0	0
TATA	37	0	45	0	26	0	31	0	19	0	11	0
FIAT GROUP	103	31	48	58	2	0	0	0	0	0	0	0
VOLVO CARS	130	0	0	0	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	5	2	106	0	18	0
PCSA	123	0	2	0	2	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	108	0	12	0
CHRYSLER SA	116	13	0	0	0	0	0	0	0	0	0	0
PORSCHE	99	0	0	0	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	37	0	5	2	30	0	5	0
JMC	17	0	33	0	15	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	55	3	9	20	0	0
SUBARU	54	0	0	0	0	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	0	0	30	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	14	0	0	0
MASERATI SOUTH AFRICA	9	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	9	0	0	0	0	0	0	0	0	0	0	0
VECV SOUTH AFRICA	0	0	0	0	7	0	0	0	0	0	0	0
BENTLEY	6	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	29 383	4 190	11 676	5 616	313	6	275	7	540	24	48	0
MERCEDES-BENZ SA	1 403	2 102	13	0	130	4	35	0	205	0	11	0
BMW GROUP	1 856	2 263	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	32 642	8 555	11 689	5 616	443	10	310	7	745	24	59	0

RSA Total and Export Vehicles by Market

	Jan 2018		Variance %		Jan 2017		Dec 2017		YTD Jan 2018		Variance %		YTD Jan 2017	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	29 383	4 190	-11.40	35.60	33 165	3 089	23 986	238	29 383	4 190	-11.40	35.60	33 165	3 089
BMW GROUP	1 856	2 263	5.50	0.00	1 759	0	1 372	2 130	1 856	2 263	5.50	0.00	1 759	0
MERCEDES-BENZ SA	1 403	2 102	-29.30	11.00	1 984	1 893	1 236	7 929	1 403	2 102	-29.30	11.00	1 984	1 893
Passenger Total	32 642	8 555	-11.60	71.70	36 908	4 982	26 594	10 297	32 642	8 555	-11.60	71.70	36 908	4 982
Light CV < 3501kg	11 676	5 616	-2.10	-14.00	11 927	6 527	12 050	7 044	11 676	5 616	-2.10	-14.00	11 927	6 527
MERCEDES-BENZ SA	13	0	0.00	0.00	13	0	15	0	13	0	0.00	0.00	13	0
Light CV < 3501kg Total	11 689	5 616	-2.10	-14.00	11 940	6 527	12 065	7 044	11 689	5 616	-2.10	-14.00	11 940	6 527
Medium CV 3501-8500kg	313	6	-7.70	200.00	339	2	504	2	313	6	-7.70	200.00	339	2
MERCEDES-BENZ SA	130	4	-2.30	0.00	133	0	157	5	130	4	-2.30	0.00	133	0
Med. CV 3501-8500kg Total	443	10	-6.10	400.00	472	2	661	7	443	10	-6.10	400.00	472	2
Heavy CV 8501-16500kg	275	7	0.40	-61.10	274	18	342	2	275	7	0.40	-61.10	274	18
MERCEDES-BENZ SA	35	0	-20.50	0.00	44	0	44	0	35	0	-20.50	0.00	44	0
Extra Heavy CV > 16500kg	540	24	23.00	-80.20	439	121	689	1	540	24	23.00	-80.20	439	121
MERCEDES-BENZ SA	205	0	-14.20	0.00	239	0	258	0	205	0	-14.20	0.00	239	0
Bus > 8500kg	48	0	-14.30	0.00	56	1	82	31	48	0	-14.30	0.00	56	1
MERCEDES-BENZ SA	11	0	-21.40	0.00	14	0	15	0	11	0	-21.40	0.00	14	0
INDUSTRY TOTAL	45 888	14 212	-8.90	22.00	50 386	11 651	40 750	17 382	45 888	14 212	-8.90	22.00	50 386	11 651

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	6	0						
BENTLEY Bentayga	6	0						
CHRYSLER SA	116	13						
JEEP Cherokee	8	0	JEEP Grand Cherokee	37	5	JEEP Renegade	39	6
JEEP Wrangler	32	2						
FIAT GROUP	103	31						
ABARTH 500	3	0	ABARTH 595	2	0	ALFA 4C	2	1
ALFA Giulia	5	13	ALFA Giulietta	4	0	ALFA Stelvio	5	0
FIAT 500	48	8	FIAT 500X	9	7	FIAT Panda	11	0
FIAT Tipo	14	2						
FMC	2 489	2						
FORD EcoSport	660	0	FORD Everest	336	2	FORD Fiesta	542	0
FORD Figo	619	0	FORD Focus	195	0	FORD Kuga	81	0
FORD Mustang	56	0						
GREAT WALL MOTORS	105	0						
GWM H5	11	0	GWM M4	94	0			
HONDA	660	11						
HONDA Ballade	200	0	HONDA BR-V	76	0	HONDA Brio	99	0
HONDA Civic	24	7	HONDA CR-V	75	2	HONDA HR-V	87	0
HONDA Jazz	99	2						
HYUNDAI AUTOMOTIVE SOU	2 690	0						
HYUNDAI Accent	283	0	HYUNDAI Creta	380	0	HYUNDAI Elantra	109	0
HYUNDAI Grand i10	1 134	0	HYUNDAI H1	31	0	HYUNDAI i10	36	0
HYUNDAI i20	317	0	HYUNDAI Tucson	400	0			
JAGUAR LAND ROVER	461	0						
JAGUAR E-PACE	5	0	JAGUAR F-PACE	51	0	JAGUAR F-Type	13	0
JAGUAR XE	6	0	JAGUAR XF	10	0	JAGUAR XJ	1	0
L-R Discovery	95	0	L-R Discovery Sport	100	0	L-R Range Rover	6	0
L-R Range Rover Evoque	60	0	L-R Range Rover Sport	15	0	L-R Range Rover Velar	99	0
JMC	17	0						
LANDWIND X5	17	0						
KIA SOUTH AFRICA	1 503	0						
KIA Cerato	27	0	KIA Grand Sedona	23	0	KIA Picanto	793	0
KIA Rio	469	0	KIA Sorento	10	0	KIA Soul	13	0
KIA Sportage	168	0						
MAHINDRA	201	0						
MAHINDRA KUV100	70	0	MAHINDRA Scorpio	27	0	MAHINDRA Thar	14	0
MAHINDRA TUV	42	0	MAHINDRA XUV	46	0	MAHINDRA Xylo	2	0
MASERATI SOUTH AFRICA	9	0						
MASERATI Ghibli	1	0	MASERATI GranCabrio	1	0	MASERATI GranTurismo	2	0
MASERATI Levante	5	0						
MAZDA SOUTHERN AFRICA	1 277	0						
MAZDA 2	279	0	MAZDA 3	248	0	MAZDA CX-3	372	0
MAZDA CX-5	377	0	MAZDA MX-5	1	0			
MITSUBISHI MOTORS SA	149	10						
MITSUBISHI ASX	65	0	MITSUBISHI Outlander	2	0	MITSUBISHI Pajero	37	10
MITSUBISHI Pajero Sport	45	0						
NISSAN	1 962	0						
DATSUN GO	489	0	DATSUN GO+	99	0	INFINITI Q50	1	0
NISSAN 370Z	1	0	NISSAN Almera	404	0	NISSAN GT-R	1	0
NISSAN Juke	30	0	NISSAN Micra	395	0	NISSAN NV200	11	0
NISSAN Patrol SW	8	0	NISSAN Qashqai	170	0	NISSAN X-Trail	353	0
OPEL	216	0						
OPEL Adam	15	0	OPEL Astra Hatch	49	0	OPEL Corsa	87	0
OPEL MOKKA X	65	0						
PCSA	123	0						
PEUGEOT 2008	26	0	PEUGEOT 208	47	0	PEUGEOT 3008	50	0
PORSCHE	99	0						
Cayman/Boxster	10	0	PORSCHE 911	40	0	PORSCHE Cayenne	26	0
PORSCHE Macan	14	0	PORSCHE Panamera	9	0			
RENAULT	1 921	0						
RENAULT Captur	190	0	RENAULT Clio IV	559	0	RENAULT Duster	154	0

RENAULT Kadjar	8	0	RENAULT Kwid	664	0	RENAULT Megane IV	21	0
RENAULT Sandero II	325	0						
SCUDERIA SOUTH AFRICA	9	0						
FERRARI 488 GTB	5	0	FERRARI 488 Spider	3	0	FERRARI 812	1	0
SUBARU	54	0						
SUBARU Forester	4	0	SUBARU Impreza	4	0	SUBARU WRX	3	0
SUBARU XV	43	0						
SUZUKI AUTO	888	0						
SUZUKI Baleno	62	0	SUZUKI Celerio	103	0	SUZUKI Ciaz	17	0
SUZUKI Ertiga	43	0	SUZUKI Grand Vitara	4	0	SUZUKI Ignis	174	0
SUZUKI Jimny	79	0	SUZUKI Swift	363	0	SUZUKI Vitara	43	0
TATA	37	0						
TATA Bolt	23	0	TATA Indica	3	0	TATA Indica Vista	11	0
TOYOTA	7 597	176						
LEXUS CT	2	0	LEXUS ES	12	0	LEXUS IS	6	0
LEXUS LC	5	0	LEXUS LX	23	0	LEXUS NX	22	0
LEXUS RX	15	0	TOYOTA 86	1	0	TOYOTA Avanza	665	0
TOYOTA Aygo	231	0	TOYOTA C-HR	218	0	TOYOTA Corolla/Auris/Quest	2 196	75
TOYOTA Etios	1 519	0	TOYOTA FJ Cruiser	16	0	TOYOTA Fortuner	1 318	101
TOYOTA Landcruiser 200	188	0	TOYOTA Landcruiser SW	12	0	TOYOTA Prado	191	0
TOYOTA Prius	1	0	TOYOTA RAV	871	0	TOYOTA Yaris	85	0
VOLKSWAGEN GROUP SA	6 561	3 947						
AUDI A1	128	0	AUDI A3	181	0	AUDI A4	130	0
AUDI A5	37	0	AUDI A6 Sedan	11	0	AUDI A8	1	0
AUDI Q2	37	0	AUDI Q3	67	0	AUDI Q5	109	0
AUDI Q7	23	0	AUDI R8	4	0	AUDI TT	18	0
VW Beetle/Cabrio	4	0	VW Caddy	11	0	VW Caravelle	18	0
VW Golf 7	805	0	VW Jetta 6	240	0	VW Kombi	76	0
VW Passat	43	0	VW Polo	1 027	3 929	VW Polo Vivo	2 862	18
VW Tiguan	438	0	VW Touareg	8	0	VW up	283	0
VOLVO CARS	130	0						
VOLVO S60	3	0	VOLVO S90	11	0	VOLVO V40	44	0
VOLVO V40 CC	28	0	VOLVO V60 CC	1	0	VOLVO V90 CC	2	0
VOLVO XC60	8	0	VOLVO XC90	33	0			
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	48	58						
FIAT Doblo Cargo	6	2	FIAT Fiorino	20	8	FIAT Fullback	22	48
FMC	2 372	910						
FORD Ranger	2 269	910	FORD Transit	72	0	FORD Transit Connect	31	0
GREAT WALL MOTORS	184	0						
GWM Steed	184	0						
HYUNDAI AUTOMOTIVE SOU	207	0						
HYUNDAI H1	6	0	HYUNDAI H100 Bakkie	201	0			
ISUZU MOTORS SOUTH AFR	1 200	152						
ISUZU KB	1 200	152						
JMC	33	0						
CHANGAN Double Cab	4	0	CHANGAN Minivan	9	0	CHANGAN Single Cab	3	0
JMC Boarding	4	0	JMC Carrying	6	0	JMC Vigus	7	0
KIA SOUTH AFRICA	100	0						
KIA K2500	71	0	KIA K2700	29	0			
MAHINDRA	304	0						
MAHINDRA Bolero	69	0	MAHINDRA Genio	17	0	MAHINDRA Scorpio Pik-Up	218	0
MAZDA SOUTHERN AFRICA	46	0						
MAZDA BT-50	46	0						
MITSUBISHI MOTORS SA	41	24						
MITSUBISHI Triton	41	24						
NISSAN	2 438	273						
DATSUN GO+	2	0	NISSAN Hardbody	35	249	NISSAN Navara	100	0
NISSAN NP200	1 585	12	NISSAN NP300	597	12	NISSAN NV200	33	0
NISSAN NV350	11	0	NISSAN NV350 Taxi	74	0	NISSAN Patrol PU	1	0
PCSA	2	0						
PEUGEOT Partner	2	0						
RENAULT	8	0						
RENAULT Kangoo	7	0	RENAULT Trafic	1	0			
SUZUKI AUTO	3	0						
SUZUKI Gypsy	3	0						
TATA	45	0						
TATA Super Ace	40	0	TATA Telcoline/Worker	4	0	TATA Xenon	1	0
TOYOTA	4 166	4 199						
TOYOTA Avanza	15	0	TOYOTA Dyna	60	0	TOYOTA Hilux	2 695	4 199
TOYOTA Landcruiser PU	238	0	TOYOTA Quantum	1 158	0			
VOLKSWAGEN GROUP SA	479	0						
VW Amarok	203	0	VW Caddy	178	0	VW Polo Vivo	32	0
VW Transporter Cr-Bus	23	0	VW Transporter P-Van	19	0	VW Transporter PU	24	0

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	2	0						
FIAT Ducato	2	0						
FMC	8	0						
FORD Transit	8	0						
ISUZU MOTORS SOUTH AFR	138	0						
ISUZU N-Series	138	0						
IVECO	37	0						
IVECO Daily	37	0						
JMC	15	0						
JMC Carrying	15	0						
PCSA	2	0						
PEUGEOT Boxer	2	0						
TATA	26	0						
TATA Mcv	26	0						
TOYOTA	48	6						
HINO 300 Series	48	6						
VECV SOUTH AFRICA	7	0						
EICHER Pro 3008	7	0						
VOLKSWAGEN GROUP SA	30	0						
VW Crafter	30	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	55	3						
FAW CA 15	24	2	FAW CA 16	1	0	FAW CA 8	30	1
ISUZU MOTORS SOUTH AFR	71	0						
ISUZU F-Series	69	0	ISUZU FX-Series	2	0			
IVECO	5	2						
IVECO Eurocargo	5	2						
MAN	5	2						
MAN CLA	2	2	VW Constellation	3	0			
TATA	31	0						
TATA LPT	27	0	TATA Ultra	4	0			
TOYOTA	62	0						
HINO 500 Series	62	0						
VOLVO GROUP SOUTHERN A	46	0						
UD TRUCKS Croner	38	0	UD TRUCKS UD-H	8	0			

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	14	0						
DAF XF	14	0						
FAW TRUCKS	9	20						
FAW CA 28	8	10	FAW CA 33	1	10			
ISUZU MOTORS SOUTH AFR	14	0						
ISUZU F-Series	13	0	ISUZU FX-Series	1	0			
IVECO	30	0						
IVECO 682	4	0	IVECO Stralis	21	0	IVECO Trakker	5	0
MAN	106	0						
MAN CLA	7	0	MAN TGM	32	0	MAN TGS	55	0
MAN TGX	2	0	VW Constellation	10	0			
POWERSTAR	30	0						
POWERLAND Shacman	4	0	POWERSTAR BeiBen	26	0			
SCANIA	108	0						
SCANIA G-Series	61	0	SCANIA P-Series	22	0	SCANIA R-Series	25	0
TATA	19	0						
DAEWOO Commercials	12	0	TATA LPT	4	0	TATA Prima	3	0
TOYOTA	20	0						
HINO 500 Series	12	0	HINO 700 Series	8	0			
VOLVO GROUP SOUTHERN A	190	4						
UD TRUCKS Croner	5	0	UD TRUCKS Quester	32	0	UD TRUCKS Quon	9	0
VOLVO FH	105	1	VOLVO FM	39	3			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	5	0						
IVECO Afriway	5	0						
MAN	18	0						
MAN Bus	17	0	VW Volksbus	1	0			
SCANIA	12	0						
SCANIA Bus	12	0						
TATA	11	0						
TATA LPO	11	0						
VOLVO GROUP SOUTHERN A	2	0						
VOLVO Bus	2	0						