

Total Vehicles by Manufacturer for Apr 2018

	RSA	EXPORT
TOYOTA	8 213	3 376
VOLKSWAGEN GROUP SA	6 261	6 659
FMC	3 570	8 063
NISSAN	3 403	441
HYUNDAI AUTOMOTIVE SO	2 633	0
RENAULT	1 611	0
BMW GROUP	1 393	207
ISUZU MOTORS SOUTH AF	1 310	336
KIA SOUTH AFRICA	1 304	0
MAZDA SOUTHERN AFRICA	1 294	0
SUZUKI AUTO	700	5
HONDA	446	8
MAHINDRA	349	0
VOLVO GROUP SOUTHERN	349	23
OPEL	313	0
JAGUAR LAND ROVER	305	0
VOLVO CARS	207	0
SCANIA	171	28
MAN	167	0
GREAT WALL MOTORS	153	0
MITSUBISHI MOTORS SA	123	8
TATA	107	0
PCSA	104	0
FAW TRUCKS	98	16
IVECO	77	1
PORSCHE	74	0
SUBARU	73	0
POWERSTAR	57	0
JMC	53	0
BABCOCK	16	0
BENTLEY	8	0
MASERATI SOUTH AFRICA	8	0
VECV SOUTH AFRICA	7	0
SCUDERIA SOUTH AFRICA	4	0
SUB TOTAL	34 961	19 171
MERCEDES-BENZ SA	1 385	5 251
INDUSTRY TOTAL	36 346	24 422

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of April 2018, MBSA reported a total of 1058 passenger vehicles, 327 commercial vehicles and 5251 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

	RSA	EXP
Passenger	1 058	5 249
Light Commercial	11	0
Medium Commercial	110	2
Heavy Commercial	29	0
Extra Heavy Commercial	164	0
Bus	13	0
Total	1 385	5 251

Memo

Due to the merger of Chrysler and Fiat Group, which with effect from 1 May 2018 trade as Fiat Chrysler Automobiles South Africa, and as a result of their new systems integration and data migrations, the April 2018 sales data for Fiat Chrysler Automobiles SA will be available around the middle of May 2018. The company has indicated that at this stage it does not want to report a global number by make or type and have it changed at a later date. On receipt of the April 2018 FCASA sales data, the Lightstone Auto database will be updated to reflect the released numbers.

Market Totals by Manufacturer for Apr 2018

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	4 010	246	3 987	3 126	109	2	85	1	22	1	0	0
VOLKSWAGEN GROUP SA	5 819	6 659	438	0	4	0	0	0	0	0	0	0
FMC	1 098	1	2 456	8 062	16	0	0	0	0	0	0	0
NISSAN	1 606	0	1 797	441	0	0	0	0	0	0	0	0
HYUNDAI AUTOMOTIVE SO	2 390	0	224	0	19	0	0	0	0	0	0	0
RENAULT	1 610	0	1	0	0	0	0	0	0	0	0	0
BMW GROUP	1 393	207	0	0	0	0	0	0	0	0	0	0
ISUZU MOTORS SOUTH AF	0	0	1 071	334	146	2	66	0	27	0	0	0
KIA SOUTH AFRICA	1 201	0	103	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1 188	0	106	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	697	5	3	0	0	0	0	0	0	0	0	0
HONDA	446	8	0	0	0	0	0	0	0	0	0	0
MAHINDRA	149	0	200	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	53	4	296	19	0	0
OPEL	313	0	0	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	305	0	0	0	0	0	0	0	0	0	0	0
VOLVO CARS	207	0	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	163	24	8	4
MAN	0	0	0	0	0	0	0	0	142	0	25	0
GREAT WALL MOTORS	50	0	103	0	0	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	95	8	28	0	0	0	0	0	0	0	0	0
TATA	14	0	22	0	24	0	31	0	8	0	8	0
PCSA	95	0	4	0	5	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	53	1	45	15	0	0
IVECO	0	0	0	0	37	0	7	0	31	1	2	0
PORSCHE	74	0	0	0	0	0	0	0	0	0	0	0
SUBARU	73	0	0	0	0	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	6	0	9	0	42	0	0	0
JMC	17	0	26	0	10	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	16	0	0	0
BENTLEY	8	0	0	0	0	0	0	0	0	0	0	0
MASERATI SOUTH AFRICA	8	0	0	0	0	0	0	0	0	0	0	0
VECV SOUTH AFRICA	0	0	0	0	7	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	4	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	22 870	7 134	10 569	11 963	383	4	304	6	792	60	43	4
MERCEDES-BENZ SA	1 058	5 249	11	0	110	2	29	0	164	0	13	0
INDUSTRY TOTAL	23 928	12 383	10 580	11 963	493	6	333	6	956	60	56	4

RSA Total and Export Vehicles by Market

	Apr 2018		Variance %		Apr 2017		Mar 2018		YTD Apr 2018		Variance %		YTD Apr 2017	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	22 870	7 134	7.40	-4.10	21 289	7 436	30 317	7 153	113 732	29 520	-0.70	-7.10	114 483	31 782
MERCEDES-BENZ SA	1 058	5 249	-11.90	-46.00	1 201	9 719	1 838	9 250	6 042	27 491	-16.90	-13.00	7 270	31 602
Passenger Total	23 928	12 383	6.40	-27.80	22 490	17 155	32 155	16 403	119 774	57 011	-1.60	-10.10	121 753	63 384
Light CV < 3501kg	10 569	11 963	-1.20	70.40	10 692	7 019	14 700	13 699	50 115	38 981	-4.10	25.20	52 251	31 132
MERCEDES-BENZ SA	11	0	-26.70	0.00	15	0	19	0	54	0	-23.90	0.00	71	0
Light CV < 3501kg Total	10 580	11 963	-1.20	70.40	10 707	7 019	14 719	13 699	50 169	38 981	-4.10	25.20	52 322	31 132
Medium CV 3501-8500kg	383	4	-11.10	-55.60	431	9	546	9	1 699	22	-11.00	22.20	1 908	18
MERCEDES-BENZ SA	110	2	-15.40	0.00	130	2	184	5	546	12	-18.50	71.40	670	7
Med. CV 3501-8500kg Total	493	6	-12.10	-45.50	561	11	730	14	2 245	34	-12.90	36.00	2 578	25
Heavy CV 8501-16500kg	304	6	-5.30	200.00	321	2	402	28	1 349	77	-13.00	48.10	1 550	52
MERCEDES-BENZ SA	29	0	-32.60	0.00	43	0	49	0	146	0	-36.20	0.00	229	0
Extra Heavy CV > 16500kg	792	60	20.70	46.30	656	41	817	14	2 822	131	9.00	-55.60	2 589	295
MERCEDES-BENZ SA	164	0	-28.10	0.00	228	0	267	0	823	0	-21.80	0.00	1 053	0
Bus > 8500kg	43	4	-37.70	300.00	69	1	71	1	228	5	-7.30	0.00	246	5
MERCEDES-BENZ SA	13	0	18.20	0.00	11	0	22	0	61	0	19.60	0.00	51	0
INDUSTRY TOTAL	36 346	24 422	3.60	0.80	35 086	24 229	49 232	30 159	177 617	96 239	-2.60	1.40	182 371	94 893

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	8	0						
BENTLEY Bentayga	6	0	BENTLEY Continental	1	0	BENTLEY Flying Spur	1	0
BMW GROUP	1 393	207						
BMW 1-Series	96	0	BMW 2-Series	67	0	BMW 3-Series	502	2
BMW 4-Series	44	0	BMW 5-Series	50	0	BMW 6-Series	5	0
BMW 7-Series	7	0	BMW i3	3	0	BMW X1	74	0
BMW X2	41	0	BMW X3	244	205	BMW X4	19	0
BMW X5	65	0	BMW X6	11	0	MINI Clubman	26	0
MINI Convertible	4	0	MINI Countryman	56	0	MINI Hatch 3-dr	48	0
MINI Hatch 5-dr	31	0						
FMC	1 098	1						
FORD EcoSport	213	0	FORD Everest	312	1	FORD Fiesta	140	0
FORD Figo	104	0	FORD Focus	168	0	FORD Kuga	98	0
FORD Mustang	63	0						
GREAT WALL MOTORS	50	0						
GWM H5	10	0	GWM M4	40	0			
HONDA	446	8						
HONDA Ballade	45	0	HONDA BR-V	93	3	HONDA Brio	79	1
HONDA Civic	11	1	HONDA CR-V	71	2	HONDA HR-V	83	1
HONDA Jazz	64	0						
HYUNDAI AUTOMOTIVE SOU	2 390	0						
HYUNDAI Accent	154	0	HYUNDAI Creta	611	0	HYUNDAI Elantra	136	0
HYUNDAI Grand i10	1 013	0	HYUNDAI H1	27	0	HYUNDAI i10	179	0
HYUNDAI i20	43	0	HYUNDAI Tucson	227	0			
JAGUAR LAND ROVER	305	0						
JAGUAR E-PACE	57	0	JAGUAR F-PACE	24	0	JAGUAR F-Type	3	0
JAGUAR XE	1	0	JAGUAR XJ	2	0	L-R Discovery	49	0
L-R Discovery Sport	31	0	L-R Range Rover	7	0	L-R Range Rover Evoque	20	0
L-R Range Rover Sport	62	0	L-R Range Rover Velar	49	0			
JMC	17	0						
LANDWIND X5	17	0						
KIA SOUTH AFRICA	1 201	0						
KIA Cerato	8	0	KIA Grand Sedona	10	0	KIA Picanto	798	0
KIA Rio	246	0	KIA Sorento	17	0	KIA Soul	8	0
KIA Sportage	114	0						
MAHINDRA	149	0						
MAHINDRA KUV	35	0	MAHINDRA Scorpio	34	0	MAHINDRA Thar	7	0
MAHINDRA TUV	43	0	MAHINDRA XUV	29	0	SSANGYONG Korando	1	0
MASERATI SOUTH AFRICA	8	0						
MASERATI Ghibli	2	0	MASERATI GranTurismo	1	0	MASERATI Levante	4	0
MASERATI Quattroporte	1	0						
MAZDA SOUTHERN AFRICA	1 188	0						
MAZDA 2	177	0	MAZDA 3	249	0	MAZDA CX-3	378	0
MAZDA CX-5	378	0	MAZDA MX-5	6	0			
MITSUBISHI MOTORS SA	95	8						
MITSUBISHI ASX	36	0	MITSUBISHI Outlander	3	0	MITSUBISHI Pajero	12	0
MITSUBISHI Pajero Sport	44	8						
NISSAN	1 606	0						
DATSUN GO	447	0	DATSUN GO+	44	0	NISSAN 370Z	1	0
NISSAN Almera	409	0	NISSAN GT-R	1	0	NISSAN Juke	46	0
NISSAN Micra	162	0	NISSAN NV200	21	0	NISSAN Patrol SW	7	0
NISSAN Qashqai	246	0	NISSAN X-Trail	222	0			
OPEL	313	0						
OPEL Adam	7	0	OPEL Astra Hatch	39	0	OPEL Corsa	149	0
OPEL Crossland X	81	0	OPEL MOKKA X	37	0			
PCSA	95	0						
PEUGEOT 2008	41	0	PEUGEOT 208	19	0	PEUGEOT 3008	35	0
PORSCHE	74	0						
Cayman/Boxster	14	0	PORSCHE 911	27	0	PORSCHE Cayenne	10	0
PORSCHE Macan	6	0	PORSCHE Panamera	17	0			
RENAULT	1 610	0						
RENAULT Captur	121	0	RENAULT Clio IV	220	0	RENAULT Duster	313	0
RENAULT Kwid	693	0	RENAULT Megane IV	2	0	RENAULT Sandero II	261	0
SCUDERIA SOUTH AFRICA	4	0						
FERRARI 488 GTB	1	0	FERRARI 488 Spider	2	0	FERRARI 812	1	0

SUBARU	73	0							
SUBARU Forester	19	0	SUBARU Impreza	14	0	SUBARU Outback	10	0	
SUBARU WRX	5	0	SUBARU XV	25	0				
SUZUKI AUTO	697	5							
SUZUKI Baleno	105	1	SUZUKI Celerio	62	0	SUZUKI Ciaz	26	1	
SUZUKI Ertiga	60	0	SUZUKI Grand Vitara	5	2	SUZUKI Ignis	212	0	
SUZUKI Jimny	91	0	SUZUKI Swift	86	0	SUZUKI Vitara	50	1	
TATA	14	0							
TATA Bolt	12	0	TATA Indica Vista	2	0				
TOYOTA	4 010	246							
LEXUS CT	1	0	LEXUS IS	3	0	LEXUS LC	1	0	
LEXUS LS	2	0	LEXUS LX	11	0	LEXUS NX	21	0	
LEXUS RX	9	0	TOYOTA 86	1	0	TOYOTA Avanza	389	0	
TOYOTA Aygo	76	0	TOYOTA C-HR	187	0	TOYOTA Corolla/Auris/Quest	771	100	
TOYOTA Etios	729	0	TOYOTA FJ Cruiser	9	0	TOYOTA Fortuner	879	146	
TOYOTA Landcruiser 200	96	0	TOYOTA Landcruiser SW	4	0	TOYOTA Prado	82	0	
TOYOTA RAV	337	0	TOYOTA Yaris	402	0				
VOLKSWAGEN GROUP SA	5 819	6 659							
AUDI A1	79	0	AUDI A3	239	0	AUDI A4	80	0	
AUDI A5	47	0	AUDI A6 Sedan	4	0	AUDI A7 Sportback	2	0	
AUDI A8	1	0	AUDI Q2	30	0	AUDI Q3	55	0	
AUDI Q5	71	0	AUDI Q7	9	0	AUDI R8	2	0	
AUDI TT	6	0	VW Caddy	23	0	VW Caravelle	30	0	
VW Golf 7	271	0	VW Jetta 6	103	0	VW Kombi	33	0	
VW Passat	8	0	VW Polo	1 907	6 659	VW Polo Vivo	2 143	0	
VW Tiguan	424	0	VW Tiguan Allspace	114	0	VW Touareg	2	0	
VW up	136	0							
VOLVO CARS	207	0							
VOLVO S60	6	0	VOLVO S90	5	0	VOLVO V40	21	0	
VOLVO V40 CC	20	0	VOLVO V60 CC	4	0	VOLVO XC40	100	0	
VOLVO XC60	15	0	VOLVO XC90	36	0				
Light CV < 3501kg									
	RSA	EXP		RSA	EXP		RSA	EXP	
FMC	2 456	8 062							
FORD Ranger	2 372	8 062	FORD Transit	60	0	FORD Transit Connect	24	0	
GREAT WALL MOTORS	103	0							
GWM Steed	103	0							
HYUNDAI AUTOMOTIVE SOU	224	0							
HYUNDAI H1	5	0	HYUNDAI H100 Bakkie	219	0				
ISUZU MOTORS SOUTH AFR	1 071	334							
ISUZU KB	1 071	334							
JMC	26	0							
CHANGAN Double Cab	1	0	CHANGAN Minivan	6	0	CHANGAN Single Cab	5	0	
JMC Boarding	4	0	JMC Carrying	8	0	JMC Vigus	2	0	
KIA SOUTH AFRICA	103	0							
KIA K2500	21	0	KIA K2700	82	0				
MAHINDRA	200	0							
MAHINDRA Bolero	56	0	MAHINDRA Genio	14	0	MAHINDRA Scorpio Pik-Up	130	0	
MAZDA SOUTHERN AFRICA	106	0							
MAZDA BT-50	106	0							
MITSUBISHI MOTORS SA	28	0							
MITSUBISHI Triton	28	0							
NISSAN	1 797	441							
DATSUN GO+	1	0	NISSAN Hardbody	78	333	NISSAN Navara	261	0	
NISSAN NP200	1 058	41	NISSAN NP300	370	67	NISSAN NV200	8	0	
NISSAN NV350	1	0	NISSAN NV350 Taxi	18	0	NISSAN Patrol PU	2	0	
PCSA	4	0							
PEUGEOT Partner	4	0							
RENAULT	1	0							
RENAULT Kangoo	1	0							
SUZUKI AUTO	3	0							
SUZUKI Gypsy	3	0							
TATA	22	0							
TATA Super Ace	19	0	TATA Telcoline/Worker	3	0				
TOYOTA	3 987	3 126							
TOYOTA Avanza	6	0	TOYOTA Dyna	89	0	TOYOTA Hilux	2 679	3 126	
TOYOTA Landcruiser PU	192	0	TOYOTA Quantum	1 021	0				
VOLKSWAGEN GROUP SA	438	0							
VW Amarok	208	0	VW Caddy	172	0	VW Polo Vivo	14	0	
VW Transporter Cr-Bus	28	0	VW Transporter P-Van	10	0	VW Transporter PU	6	0	

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FMC	16	0						
FORD Transit	16	0						
HYUNDAI AUTOMOTIVE SOU	19	0						
HYUNDAI EX-8	19	0						
ISUZU MOTORS SOUTH AFR	146	2						
ISUZU N-Series	146	2						
IVECO	37	0						
IVECO Daily	37	0						
JMC	10	0						
JMC Carrying	10	0						
PCSA	5	0						
PEUGEOT Boxer	5	0						
POWERSTAR	6	0						
POWERSTAR FT Series	6	0						
TATA	24	0						
TATA Mcv	24	0						
TOYOTA	109	2						
HINO 300 Series	109	2						
VECV SOUTH AFRICA	7	0						
EICHER Pro 3008	7	0						
VOLKSWAGEN GROUP SA	4	0						
VW Crafter	4	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	53	1						
FAW CA 15	24	0	FAW CA 16	8	0	FAW CA 8	21	1
ISUZU MOTORS SOUTH AFR	66	0						
ISUZU F-Series	61	0	ISUZU FX-Series	5	0			
IVECO	7	0						
IVECO Eurocargo	7	0						
POWERSTAR	9	0						
POWERSTAR BeiBen	1	0	POWERSTAR FT Series	8	0			
TATA	31	0						
TATA LPT	29	0	TATA Ultra	2	0			
TOYOTA	85	1						
HINO 500 Series	85	1						
VOLVO GROUP SOUTHERN A	53	4						
UD TRUCKS Croner	48	4	UD TRUCKS UD-H	5	0			

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	16	0						
DAF XF	16	0						
FAW TRUCKS	45	15						
FAW CA 28	11	0	FAW CA 33	32	14	FAW CA 35	2	1
ISUZU MOTORS SOUTH AFR	27	0						
ISUZU F-Series	21	0	ISUZU FX-Series	6	0			
IVECO	31	1						
IVECO 682	2	0	IVECO Stralis	24	0	IVECO Trakker	5	1
MAN	142	0						
MAN CLA	5	0	MAN TGM	21	0	MAN TGS	113	0
MAN TGX	1	0	VW Constellation	2	0			
POWERSTAR	42	0						
POWERSTAR BeiBen	42	0						
SCANIA	163	24						
SCANIA G-Series	84	24	SCANIA P-Series	16	0	SCANIA R-Series	63	0
TATA	8	0						
DAEWOO Commercials	1	0	TATA LPT	3	0	TATA Prima	4	0
TOYOTA	22	1						
HINO 500 Series	16	1	HINO 700 Series	6	0			
VOLVO GROUP SOUTHERN A	296	19						
UD TRUCKS Croner	5	0	UD TRUCKS Quester	47	11	UD TRUCKS Quon	41	0
VOLVO FH	141	8	VOLVO FM	62	0			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	2	0						
IVECO Afriway	2	0						
MAN	25	0						
MAN Bus	12	0	VW Volksbus	13	0			
SCANIA	8	4						
SCANIA Bus	8	4						
TATA	8	0						
TATA LPO	8	0						